

# Monthly Remortgage Snapshot

March 2024

## Key performance metrics



11%

Instructions decreased by 11% in March



16%

16% more remortgages completed in March



19%

The overall cancellation rate decreased by 19%



2%

Pipeline cases decreased by 2% month on month

## Fast facts

£354.72

average monthly payment increase for those who remortgaged in March

44%

of borrowers increased their loan size in March

52%

of those who remortgaged took out a 2-year fixed rate product, the most popular product last month

30%

said their main aim when remortgaging was to lower their monthly payments, making it the most popular response

## Remortgage loan sizes

Change in loan size reported by borrowers

44% increased their total loan size

34% saw no change in their total loan size

22% reduced their total loan size



Average loan increase post remortgage: £20,729



Average loan decrease post remortgage: £14,387

## Monthly loan repayments

Change in monthly loan repayments reported by borrowers

67% increased their monthly remortgage repayments

9% saw no change in their monthly remortgage repayments

25% reduced their monthly remortgage repayments



Average monthly repayment increase: £354.72

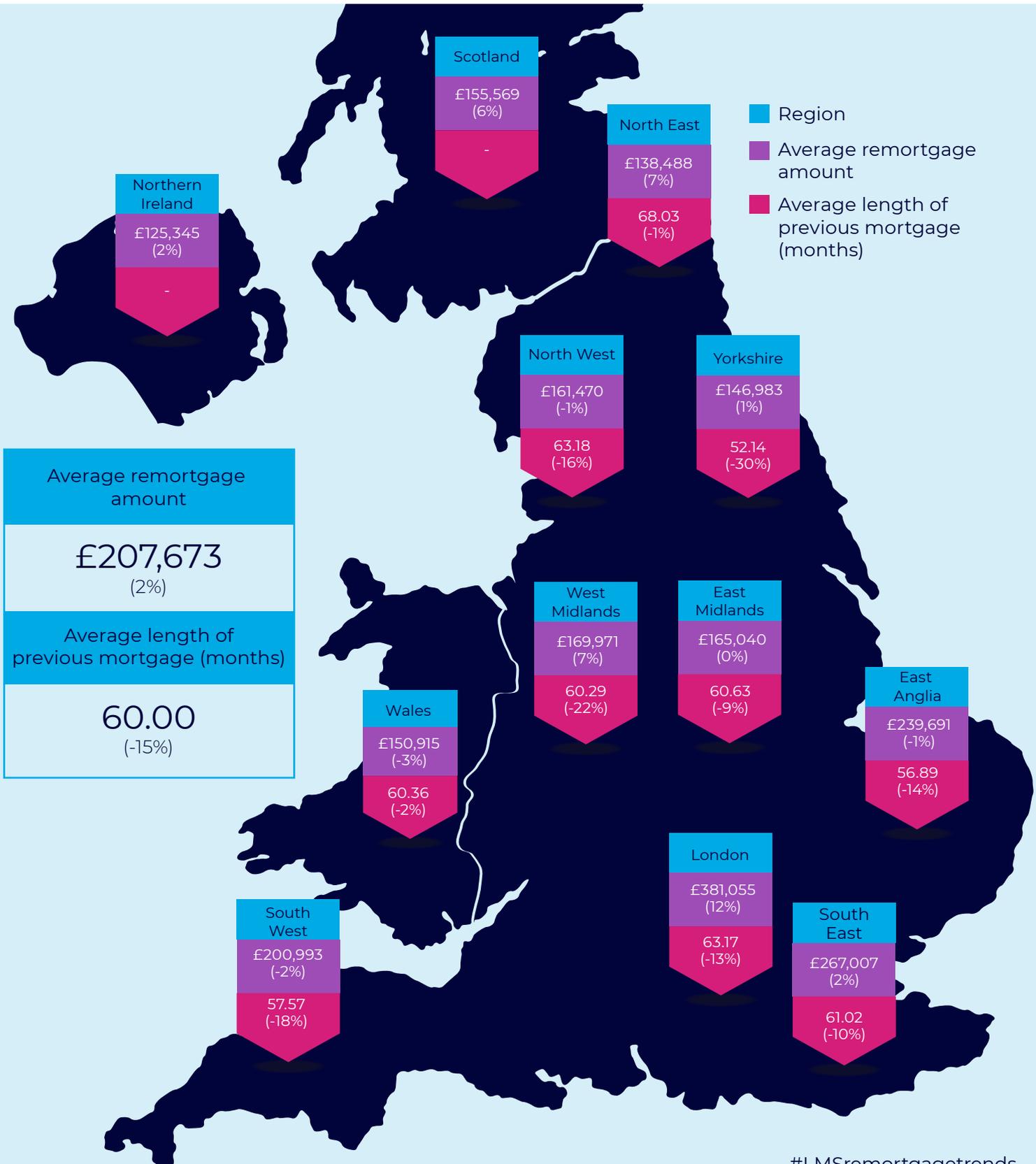


Average monthly repayment decrease: £297.47

## Regional trends

The average remortgage loan amount in London was £381,055, while the average for the rest of the UK stood at £174,679 making remortgage loan amounts 118% higher in London than in the rest of the country.

The longest previous mortgage length was found in North East at 68.03 months (5.7 years), while the shortest was in Yorkshire at 52.14 months (4.35 years), making the longest previous mortgage term 30.4% longer than the shortest.



Despite fluctuations, a rise in completions paired with fewer cancellations suggests signs of stability within the market.



Nick Chadbourne,  
CEO, LMS

"March witnessed its customary transitional phase in the remortgage sector, marked by an 11% decline in new instructions juxtaposed against a robust 16% upsurge in completions. Despite fluctuations across regions and shifts among lenders, an underlying stability pervades the market. Mortgage rates and property values remain relatively static, underscoring this stability, further evidenced by a notable decrease in cancellation rates.

Anticipating a rise in consumer confidence, coupled with favourable trends in the housing market, we foresee a ripple effect into the remortgage sector throughout 2024. Notably, two significant peaks in product expirations loom later in the year, signalling an expected uptick in market activity as the months progress."

Borrower expectations for interest rate increases

42%

Within the next year

13%

More than a year away

45%

No change

### Product purchasing



5-year fixed



2-year fixed



10-year fixed



Tracker

### Primary goal when remortgaging



Security over monthly payments/lock in a good deal now



Lower monthly payments



Release equity on property/borrow more money

### Fixed-rate purchase motivations



I wanted the security of knowing how much I'll be paying each month



I am worried about the economic climate and wanted to lock in a fixed rate



My broker recommended this

Methodology -

LMS' UK remortgage lending estimates are forecasts based on our up-to-date internal conveyancing data covering thousands of remortgage completion transactions.

Established for over 30 years, LMS is one of the UK's leading providers of conveyancing services. We offer a range of solutions for the entire conveyancing market, enabling a slick, secure, and seamless journey for all parties.