

Monthly Remortgage Snapshot

September 2024

Key performance metrics*



24%

Instructions increased by 24% in September



5%

5% less remortgages were completed in September



12%

The overall cancellation rate increased by 12%



2%

Pipeline cases increased by 2% month on month

Fast facts

£370.13

average monthly payment increase for those who remortgaged in September.

49%

of borrowers increased their loan size in September.

44%

of those who remortgaged took out a 2-year fixed rate product, the most popular product last month.

31%

said their main aim when remortgaging was to release equity in their property.

Remortgage loan sizes

Change in loan size reported by borrowers

49% increased their total loan size

32% saw no change in their total loan size

19% reduced their total loan size



Average loan increase post remortgage: £20,827



Average loan decrease post remortgage: £14,682

Monthly loan repayments

Change in monthly loan repayments reported by borrowers

70% increased their monthly remortgage repayments

8% saw no change in their monthly remortgage repayments

22% reduced their monthly remortgage repayments



Average monthly repayment increase: £370.13



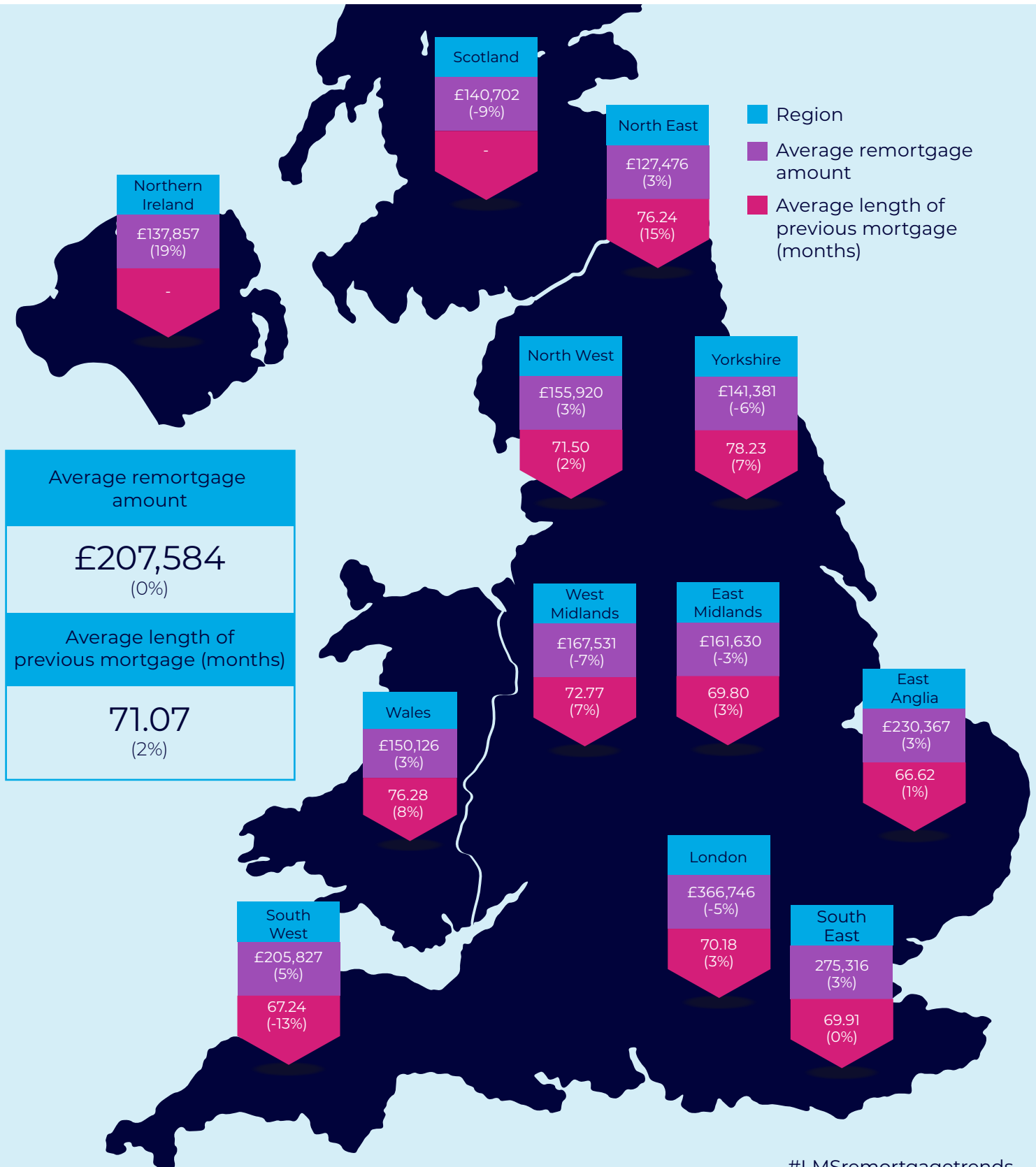
Average monthly repayment decrease: £318.98

*Figures based on comparison with previous months data.

Regional trends

The average remortgage loan amount in London was £366,746 while the average for the rest of the UK stood at £172,194 making remortgage loan amounts 112% higher in London than in the rest of the country.

The longest previous mortgage length was found in Yorkshire at 78.23 months (6.52 years), while the shortest was in East Anglia at 66.62 months (5.55 years), making the longest previous mortgage term 17% longer than the shortest.



Typical seasonal remortgage activity kicks in



Nick Chadbourne,
CEO, LMS

“As the summer ended, we were waiting to see if the usual seasonal remortgage uplift would kick in, and it has. Over 33% of all product expiries in 2024 will happen in Q4; therefore, it's no surprise to see the increase in instructions. Specifically, the end of December consists of the highest number of product expiries for a single month across the whole of 2024.

Even though rates are forecasted to drop in 2025, we are still seeing a large number of customers choosing to fix over the longer term. 2-year fixed rates are the most popular at 44%, closely followed by 5-year rates at 42%, emphasising customers' desire to lock in certainty over the long term.”

Borrower expectations for interest rate increases

38%

Within the next year

18%

More than a year away

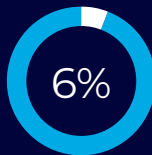
44%

No expectation for a rate increase

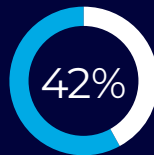
Product purchasing



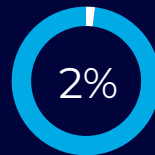
2-year fixed



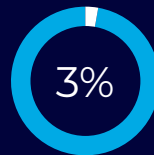
3-year fixed



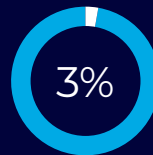
5-year fixed



10-year fixed

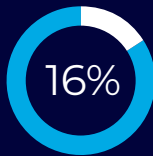


Tracker

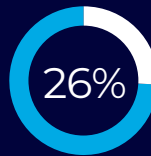


Other

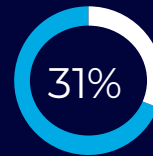
Primary goal when remortgaging



Security over monthly payments/lock in a good deal now

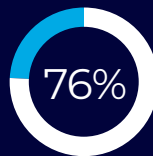


Lower monthly payments



Release equity on property/borrow more money

Fixed-rate remortgage motivations



I wanted the security of knowing how much I'll be paying each month



I am worried about the economic climate and wanted to lock in a fixed rate



My broker recommended this

Methodology -

LMS' UK remortgage lending estimates are forecasts based on our up-to-date internal conveyancing data covering thousands of remortgage completion transactions.

Established for over 30 years, LMS is one of the UK's leading providers of conveyancing services. We offer a range of solutions for the entire conveyancing market, enabling a slick, secure, and seamless journey for all parties.